


Medicare Certification



Steps to complete certification

Follow these steps to complete Medica's Medicare Certification.

STEP 1	Go to Medica.com > For Brokers > Medicare . Log in with your username and password.
STEP 2	Select Training and Events .
STEP 3	Select My Learning . 
STEP 4	Complete all three Medicare Certification modules for the upcoming year. <ul style="list-style-type: none">• Medica's Medicare Products• Medica Enrollment• Medicare Certification

Steps to upload certificate

Follow these steps to upload a certificate.

STEP 1

Select the **link** shown below.



The screenshot shows a menu titled "Medicare Certification" with a "(click to expand or collapse)" link. Below the title are three items, each with a checkbox and the label "REQ":

- Medica's Medicare Products
- Medica Enrollment
- Medicare Certification

Below the "Medicare Certification" item, there is a link: "Click [here](#) to import certification from AHIP or Gorman." The "here" link is highlighted with a red box.

STEP 2

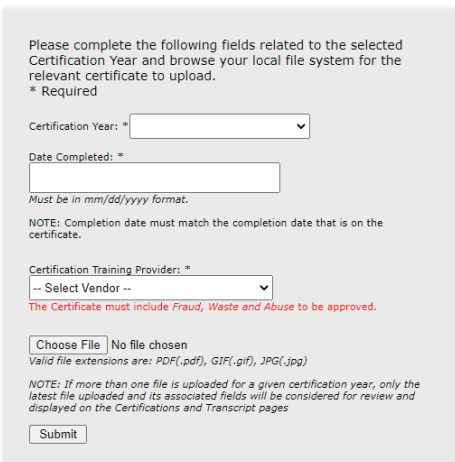
Select **Import Medicare Certificate of Completion**.



The screenshot shows the same "Medicare Certification" menu. The third item, "Import Medicare Certificate Of Completion", is now highlighted with a red box. Below it, there is a link: "Click [Pinpoint](#) to complete Medicare Certification."

STEP 3

Another browser window will open. Complete the fields, select the certificate from your computer to upload and select **Submit**.



The screenshot shows a form with the following fields and instructions:

Please complete the following fields related to the selected Certification Year and browse your local file system for the relevant certificate to upload.
* Required

Certification Year:

Date Completed:
Must be in mm/dd/yyyy format.

NOTE: Completion date must match the completion date that is on the certificate.

Certification Training Provider:
-- Select Vendor --

The Certificate must include **Fraud, Waste and Abuse** to be approved.

No file chosen
Valid file extensions are: PDF(.pdf), GIF(.gif), JPG(.jpg)

NOTE: If more than one file is uploaded for a given certification year, only the latest file uploaded and its associated fields will be considered for review and displayed on the Certifications and Transcript pages.

STEP 4

Once your certificate has been audited by Medica, you will receive credit for the Medicare Certification module. Take the two Medica-specific modules to complete the certification.

- Medica's Medicare Products
- Medica Enrollment

Medicare Certification FAQ



How many courses must I take to pass Medica's Medicare Certification?

You must pass the following courses:

- Medica's Medicare Products
- Medica Enrollment
- Medicare Certification (Pinpoint) or upload your AHIP or NAHU certificate



Is there a cost for taking Medica's Medicare Certification?

There is a cost associated with Pinpoint's Medicare Certification. Pinpoint charges \$99.95. You also have an option to purchase continuing education credits for an additional charge. However, if you have already taken Pinpoint, AHIP, or NAHU National Certification, you may upload a certificate. You must still take Medica's Medicare Products and the Medica Enrollment courses. There is no charge for the Medica-specific courses.



Why is Medica requiring National Medicare Certification?

Requiring National Certification is a common practice amongst other carriers. This is a best business practice across the industry.



Which National Medicare Certification certificates does Medica accept?

Medica only accepts certificates from Pinpoint, AHIP, or NAHU. If you have taken the training through another vendor, you will need to certify through Pinpoint, AHIP, or NAHU.



Does Medica accept Medicare Certification certificates from other health plan carriers?

No. If you took certification from another carrier, you must complete National Certification, Medica's Medicare Products and the Medica Enrollment courses.

? Have a question?

Contact your Sales Relationship Manager (SRM) or Broker Experience at **1 (866) 752-0945** or **BrokerExperience@medica.com**.

For agent use only. Not intended for consumer use.