



Health Alliance Certification Instructions 2023

Training website link:
www.miramar-agent.com

HAP Medicare Certification Requirements

<p>Step 1</p> <p>Complete 2023 Medicare Core and FWA training</p>	<p>Step 2</p> <p>Complete the 2023 HAP Product Training and Exam</p>	<p>Step 3</p> <p>Attend a Required In-person or Webinar Training</p>
<ul style="list-style-type: none"> HAP will accept Miramar, AHIP, PinPoint, or NAHU for the Medicare core exam, still must complete HAP training on Miramar. Miramar Medicare core training is currently not available. Once available, we will notify you. If you took Medicare core course with either AHIP, Pinpoint, or NAHU you can upload them and proceed to the HAP training. HAP will reimburse agents \$100 for the 2023 Medicare Core and FWA training if you write 10 New-to-HAP Medicare Advantage applications with a 1/1/2023 effective date. Reimbursement will be verified after AEP and paid out after the 1st quarter. 	<ul style="list-style-type: none"> To complete this step, you need to login to www.miramar-agent.com Please clear all cookies and enable pop-ups, instructions attached. Also use Google Chrome or Microsoft Edge only Once logged in you will see "2022/2023 Health Alliance Plan Medicare annual certification", click that, if not select "register new" and enter your registration PIN (HAPGM23). If working with an FMO, please reach out to them to get your pin. For assistance logging in call (855) 828-8464 In this step you will upload your 2023 AHIP, NAHU, or PinPoint certificate and proceed to complete the HAP training module and exam at no cost. In the attached <i>2022 Miramar Training Helpful hints.pdf</i> you will find additional instructions and tips for when using Miramar. <p><i>*opening the exam will count as attempt, please do not open unless you plan on completing the exam</i></p>	<ul style="list-style-type: none"> All agents are required to attend a 2023 HAP Product Training webinar or in-person training. In-person will start in August followed by webinars in September. To register for a general session please see the attached 2023 Agent Certification Training and Schedule of Upcoming Events

All agents that want to sell 2023 HAP MA Products and/or receive renewal commissions on existing business MUST complete all the required courses and upload the appropriate certificates for those courses on an annual basis prior to selling new business for 2023. To receive renewal commission on your existing HAP Medicare Advantage book of business your 2023 certification must be completed by 11/30/2022.

If you have any questions please reach out to Kyle Ingraham (kingrah1@hap.org), Jason Gloetzner (jgloetzn@HAP.ORG), HAP Agent Support (hapmedicareagent@hap.org or 1-888-269-7003).

HAP 2023 Medicare Certification



Please join HAP for a required training session to learn everything you need to know about our 2023 HAP Medicare Product Certification. Attendance of these meetings will satisfy the Face to Face or Webinar requirement for Medicare Advantage once you complete the online course through Miramar. Choose the session that is most convenient for you and your team.

HAP will reimburse \$100 for certification, if you submit 10 new to HAP Medicare Advantage applications for a 1/1/2023 effective date and they stay on the books for 90 days.

Grand Kickoff Certification Meetings

East Michigan

Thursday, August 11
10:15-11:45am
Detroit Motor City Casino,
Room MCC3
RSVP for Certification
Followed by Tigers Suite at
Comerica in Detroit
12:00-4:00pm
RSVP for Tigers Game

Central Michigan

To Be Announced

West Michigan

Tuesday, August 16
1:00-2:30 PM
Courtyard by Marriott
4741 28th St SE
Kentwood, MI 49512
RSVP for Certification
Followed by Fowling at Fowling
Warehouse in Grand Rapids,
3:00pm-5:00pm
RSVP for Fowling

Additional HAP 2023 Certification Opportunities

August 2022

Monday	Tuesday	Wednesday	Thursday	Friday
1	2	3	4	5
8	9 Wingate Hotel 8285 Movie Dr. Brighton, MI 9:30am-11:00am RSVP	10 DoubleTree Hotel 800 Harker St. Port Huron, MI 9:30am-11:00am RSVP	11 Motor City Casino 2901 Grand River Ave., Detroit MI 10:15am-11:45am RSVP	12
15 HAA Office 39500 High Pointe Blvd, #400, Novi, MI 9:30am-11:00am RSVP	16 Courtyard Hotel 4741 28 th ST. SE. Kentwood, MI 1:00pm-2:30pm RSVP	17	18	19 One Jackson SQ 100 E Michigan Ave. Jackson, MI 9:30am-11:00am RSVP
22 DoubleTree Hotel 5801 Southfield Fwy. Dearborn, MI 9:30am-11:00am RSVP	23	24	25 YMCA 1915 Fordney St. Saginaw, MI 9:30am-11:00am RSVP	26
29	30 Kool Family Center 200 W Michigan Ave. Battle Creek, MI 9:30am-11:00am RSVP	31		

Additional HAP 2023 Certification Opportunities

September 2022

Monday	Tuesday	Wednesday	Thursday	Friday
			<p style="text-align: right;">1</p> <p>HAP Office Troy 1414 E Maple Rd. Troy, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">2</p>
<p style="text-align: right;">5</p>	<p style="text-align: right;">6</p>	<p style="text-align: right;">7</p> <p>University Center 805 Campus Dr. Big Rapids, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">8</p> <p>ASR Office Grand Rapids 618 Kenmoor Ave. SE Grand Rapids, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">9</p>
<p style="text-align: right;">12</p>	<p style="text-align: right;">13</p>	<p style="text-align: right;">14</p>	<p style="text-align: right;">15</p>	<p style="text-align: right;">16</p>
<p style="text-align: right;">19</p> <p>HAP Office Flint 2050 S. Linden Rd. Flint, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">20</p> <p>Four Points Hotel 3600 E. Cork St. Ct. Kalamazoo, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">21</p> <p>Muskegon Innovation Hub 200 Viridian Dr. Muskegon, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">22</p> <p>Grace A. Dow Mem Library 1710 W. St. Andrews Rd. Midland, MI 9:30am-11:00am RSVP</p>	<p style="text-align: right;">23</p>
<p style="text-align: right;">26</p>	<p style="text-align: right;">27</p>	<p style="text-align: right;">28</p>	<p style="text-align: right;">29</p>	<p style="text-align: right;">30</p>