HAP 2020 Medicare and Individual Plans Training

Please join HAP for an in-person or webinar training seminar to learn everything you need to know about 2020 HAP Medicare and Individual plan. Attendance of these meetings will also satisfy the in-person or webinar requirement for the Medicare Advantage once you complete the online course through Gorman. Multiple locations, dates and times. Field Marketing Organizations (FMO's) will also be hosting an event that you can attend for those agents that write under one. Choose the session that is most convenient for you and your team.

HAP will reimburse $100 for certification if you submit 10 Medicare Advantage application for 1/1/2020 effective date and they stay on the books for 90 days.

Online Certification Registration Pin: HAPARM20

Upcoming In-person Training Opportunities

Date	Time	Location	Address	RSVP
Monday,8/5	10:00am-12:00pm	HAP Troy Office	1414 E Maple Rd, Troy, MI 48083	RSVP
Monday, 8/12	10:00am-12:00pm	HAP Troy Office	1414 E Maple Rd, Troy, MI 48083	RSVP
Tuesday, 8/13	1:00pm-3:00pm	Hap Flint Office	2050 S Linden Rd, Flint, MI 48532	RSVP
Wednesday, 8/14	1:00pm-3:30pm	JW Marriot, Grand Rapids	235 Louis Street NW, Grand Rapids, MI 49503	RSVP
Thursday, 8/15	10:00am-12:00pm	Henry Ford Fairlane Dearborn	19401 Hubbard Dr., Dearborn, MI 48126	RSVP
Wednesday, 8/21	1:00pm-3:00pm	St. Clair Shores Public Library	22500 Eleven Rd., St. Clair, MI 48081	RSVP
Monday, 8/26	12:30pm-3:30pm	Holiday Inn Express	2501 Tittabawassee, Saginaw, MI 48604	RSVP
Friday, 8/30	1:00pm-3:00pm	Jackson Library	244 W. Michigan Ave., Jackson, MI 49201	RSVP
Tuesday, 9/3	10:00am-12:00pm	HAP Troy Office	1414 E Maple Rd, Troy, MI 48083	RSVP
Wednesday, 9/4	10:00am-12:00pm	Traverwood Library	3333 Traverwood Dr., Ann Arbor, MI 48105	RSVP
Thursday, 9/5	1:00pm-3:00pm	Hap Flint Office	2050 S Linden Rd, Flint, MI 48532	RSVP
Friday, 9/6	10:00am-12:00pm	Zehnder's of Frankenmuth	730 S. Main St. Frankenmuth, MI 48734	RSVP
Monday, 9/9	9:30am-11:30pm	Henry Ford Livonia	29200 Schoolcraft, Livonia, MI 48150	RSVP
Monday, 9/16	10:00am-12:00pm	East Lansing Public Library	950 Abbot Rd., Lansing, Mi 48823	RSVP
Tuesday, 9/20	1:00pm-3:00pm	Ruth Hughes Memorial District Library	211 Almont Ave., Imlay City, MI 48444	RSVP
Wednesday, 9/18	1:00pm-3:00pm	Hampton Inn	1565 N. Dixie Hwy, Monroe, MI 48162	RSVP
Thursday, 9/26	8:30am-4:00pm	MDAHU Medicare Summit- Motor City Casino	2901 Grand River Ave. Detroit, MI 48201	RSVP

Upcoming Webinar Training Opportunities

Date	Time	Location	RSVP
Tuesday, 8/13	10:00am-12:00pm	Webinar	RSVP
Wednesday, 8/28	2:00pm-4:00pm	Webinar	RSVP
Thursday, 9/5	10:00am-12:00pm	Webinar	RSVP
Tuesday, 9/24	1:00pm-3:00pm	Webinar	RSVP
Wednesday, 10/2	1:00pm-3:00pm	Webinar	RSVP
Friday, 10/4	10:00am-12:00pm	Webinar	RSVP

Please RSVP by clicking “RSVP” next to the address of the event you want to attend.

Topics Covered:

2020 Personal Alliance Product -(This will be very brief HAA will be holding more in-depth meetings on individual plans.)

Features and Benefits include:

- Off exchange plan benefits
- Commissions
- Enrollment process

2020 Medicare Individual Plans

Features and Benefits:

- Medicare Advantage Plans
- Medicare Supplement Plans
- New Technology
- Commissions
- Enrollment Process
- Why HAP
- Medicare regulations

Online Certification link: https://miramar-agent.com/identity/login?signin=0087a2ea077dae777a03e9020c6deca5

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