

**Dear Valued Producer,**

We are pleased to announce that the 2020 Medicare Advantage Certification training program has begun!

**2020 AHIP Certification Training is available today, June 17, 2019**

This is the first step in becoming certified to sell 2019/2020 Allwell and Ascension Complete products.

Completing your 2020 AHIP Certification Training through the Allwell/Ascension Complete Training Site (<https://allwell.cmpsystem.com>) will provide you with a couple of unique opportunities:

- **Access to a DISCOUNTED RATE of \$125** (instead of \$175 full price)
- **Qualify for FULL REIMBURSEMENT of 2020 AHIP Certification Training fees** paid *after meeting a few key requirements*
  - *Must be certified and contracted to sell 2020 Allwell/Ascension Complete MA plans*
  - *Must have a minimum of 5 new sales with an 1/1/2020 effective date*
    - *Qualifying sales must remain active with the plan through 3/31/2020*
    - *Reimbursement payout will occur in April 2020*
  - *Must complete 2020 AHIP Training through the Allwell/Ascension Complete Training Site*
    - *Or submit a receipt as proof of payment of 2020 AHIP fees paid*

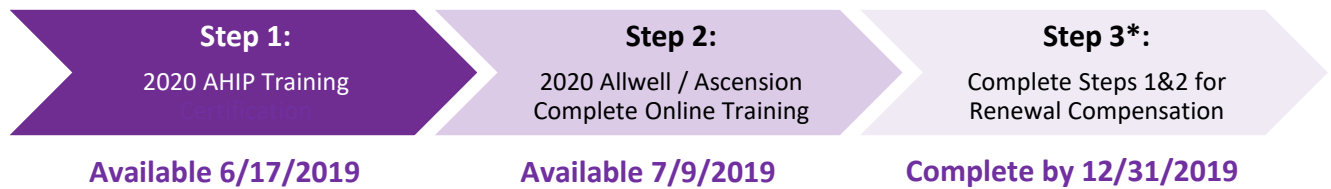
**2020 Medicare Advantage Certification Training Schedule Preview**

**Step 1:** Complete 2020 AHIP Certification Training – **Available Now: June 17, 2019**

**Step 2:** Complete 2020 Allwell/Ascension Complete Product Training – **Available starting July 9, 2019**

- Completing this training will satisfy 2019/2020 certification requirements
- **Please note:** 2019 Allwell Product Training will be available until the 2020 training launch

**Step 3:** Complete Steps 1 & 2 to be eligible to receive renewal compensation – **By December 31, 2019**



**Important Reminders**

- You will need to complete Steps 1 and 2 of the 2020 Medicare Advantage Certification Training program by 10/1/2019 in order to be able to discuss 2020 benefits the first day of marketing and be ready to sell when the 2020 Annual Election Period (AEP) begins.
- \*If you do not intend to sell Allwell MA-MAPD plans for 2020, you must still meet the certification requirements listed above prior to 12/31/2019 in order to be eligible to receive renewal commissions.

If you have any questions, please contact Medicare Broker Services, Monday – Friday, 9:00 a.m. – 5:00 p.m., all time zones (excluding holidays).

Phone: 844-202-6811

Email: [MedicareBrokerServices@centene.com](mailto:MedicareBrokerServices@centene.com)

Thank you for your continued partnership!